

OMAR SAMARA, CMC

os@omarsamara.com | Phone: 97266631 | Address: Kuwait
DOB: 6/23/1966 | Nationality: Jordanian | Status: Married

SUMMARY of 25+

Financial and Management Consultant Executive with 25+ years of continuous experience, my work with international financial advisory houses & premier investment institution has taken me across the MENA region in general, GCC and Levant in particular, completed **transaction Cycle Experiences**: Deal screening, origination and sourcing, researching, structuring, finalizing term sheets, execution, monitoring operation, restructuring, and spin-offs.

Originated investment opportunities in compliance with investors criteria's , Strong skills in evaluating business environment and penetrating into new markets, investment development products, mutual funds, business restructuring, financial engineering, and investment origination. Possess high-level networking and interpersonal communication skills to build and maintain relationships with top international clients and officials.

Demonstrated ability providing management advisory services for private businesses and working closely with A-C level executives to create and develop business modules.

Management and financial Advisory Services: worked in close association with A-C level executives to prepare and supervised Nemours business assignments for different business objectives; valuation from Buy-side and Sell-side, monitoring investment memoranda, private placement memoranda, feasibility studies, and business plans. Due Diligence and transaction support, monitoring and structuring support for Due Diligence for merger and acquisitions, price negotiation and closing, Developing business products like Mutual Funds(Real State, Money Market, and PE),deep knowledge in restructuring family owned entities , M&A skills , incorporation of new entities to carry out business objectives, Financial Engineering, Initial Public Offering (IPO), high negotiation skills, BOT projects (concept, agreement).

Professional Experience

Freelancer

Deal sourcing, sell side, and buy side, financial services

Kuwait, Jordan, Egypt, and Syria

June 2019 – present

Al Mubarakia

Deputy General Manager & Chief Operation Officer COO

Kuwait

August 2016 – April 2019

Capital Eye for Business Consultancy

CEO

Kuwait

April 2010 – August 2016

Global Investment House

MENA business development director

Kuwait

June 2008 – December 2009

Global

Chief Operation Officer

Subsidiary fully owned by Global Investment House – Kuwait

Syria

June 2008 – December 2009

Noor Investment Co.

Director of Special Projects.

Kuwait

October 2005 – May 2008

Noor Syria, Subsidiary fully owned by Noor Investment Co.

General Manager & Chief operation Officer

Noor Jordan, Subsidiary fully owned by Noor Investment Co.

Chief operation Officer

Bayan Investment Co. **Kuwait**
Corporate Finance Assistant Manager October 2003 – December 2005
Chief operation Officer for Bayan proposed business in **Jordan** and **Qatar**.

BDO International Accountants. **Kuwait**
Consulting Manager reporting to managing Partner April 2000 – September 2003

Grand Thornton _ Arab Professionals. **Jordan**
Management Consulting Manager reporting to managing Partner December 1995 – March 2000

Arasco **K.S.A**
Information Center & Marketing Research Supervisor November 1991 – November 1995

EDUCATION

CMC, Certified Management Consultant 2005

B.A. Economics, University of Madras 1989

PROFESSIONAL MEMBERSHIPS

Institute of Management Consultant
Kuwait Economic Society
Kuwait Financial Markets Association

SKILLS

Software: Microsoft OS, Word, Excel

Business: Bilingual, corporate law, Managerial, Leadership, Follow-up, Networking, Market Penetration, PE Hunter, Investments and financial engineering consultant, high negotiation skills.